

# PROCUREMENT AND SUPPLY CHAIN MANAGEMENT

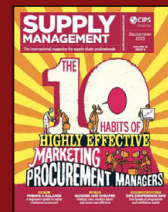
## OUR INVOLVEMENT

We have served and developed relationships with leading companies in the industry, including:

- MAPEI
- AkzoNobel
- Pilot Chemical
- Dow
- BASF
- Procter & Gamble

We participate in industry Associations and Trade Shows, including:

- The American Purchasing Society
- Institute for Supply Chain Management
- World Chemical Purchasing Summit
- International Supply Management Conference



Look for our articles in *Inside Supply Management*

## ROPELLA INDUSTRY EXPERTISE

In today's global economy, organizations must rely on effective procurement and supply chain management to lower costs and drive profitability. Supplier development, logistical re-engineering and effective negotiations all deliver value for an organization. With smart logistical strategies, trust and collaboration with partners will be increased, thus improving interior velocity.

Ropella's mission is to build lasting relationships between High Potential A-Player Talent, Backable CEO's, Board Members, SME's and Transformational Leaders. Our primary goal; providing ROI value towards growing the great companies we invest our time, talent and treasure into.

Building teams worldwide, in all functional areas and at all levels, with the best possible talent is one of the highest priorities for transformational leaders - because we all know - ***the Team with the Best Talent Wins*** Especially so, in fast growing organizations.

## OUR SOLUTIONS

With over 35 years as a global search leader, delivering the Most Advanced Search Execution Capabilities, Ropella has proven many times over, to be extremely well-versed at solving the most challenging "needle in a haystack" searches. While at the same time managing Talent Selection & Development as a Primary Asset for ROI.



As a bestselling author of *The Right Hire* and a highly experienced practitioner, Patrick Ropella developed the **SMART Search System**®, regarded as one of the most well respected, Talent Centric Executive Search Solutions available.



GROWING GREAT COMPANIES  
Through Global Talent Discovery,  
Assessment & Connection

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